

Salman Aslam

Current Address: Room 7, 1st Floor, Admin Block, University of Turbat, M8 Road, Ginnah

Contact Details- Cell & WhatsApp #: +92321-9502362

Email: salman.aslam.baloch@gmail.com

Domicile: Turbat (Kech), Balochistan

EDUCATION

<u>Qualification</u>	<u>Majors</u>	<u>Year</u>	<u>Institution/Board</u>
MBA(18 yrs)	Marketing	2011 – 2015	Iqra University, Karachi
B.A(14 yrs)	Economics	2009	University of Baluchistan-Quetta
Intermediate	General Science	2006	Gov't Inter College Tump, Disst Kech, Turbat
Matriculation	General Science	2004	Gov't High School, Nazarabad, Disst Kech, Turbat

EXPERIENCE

- **Assistant Manager Research (B-16)** at **ORIC-University of Turbat** from January 2019 till date
 - Being the 1st permanent employee of ORIC dept at UoT, Managing and looking after all the responsibilities of the department.
 - Organizing Research Based and Capacity Building Sessions/Training programs in UoT
 - Project management: Arranging and Managing the Research Project Titled “University Of Turbat Research Fund” (UOTRF) and UoT COVID-19 Research Fund.
 - In regular discussions with academia, Liaison with potential partners to enhance impact of research.
 - Identify sources of funding and provide assistance for securing of funds for research.
 - Handle necessary administrative paperwork and other documentation needed for official record keeping
- **Associate Relationship Manager** at **Habib Bank Limited** from October 2018 to Dec 2018
 - Opening and maintain accounts portfolio
 - Processing and maintaining Personal Loans
 - Maintaining best of Customer and Bank’s relationship
- **Visiting Faculty (Lecturer)** at **University of Turbat** from August 2017 to, December 2017
- **Internee** at **People’s Primary Health Care Initiative** from June 2012 to, July 2012(8Weeks)
- **Internee** at **Gwadar Port Authority (GPA)** from 5th Aug 2014 to 30th Sep 2014 (8Weeks)

SKILLS

- Basic and advanced Computer skills (MS Office Package, SPSS and EViews, 40 WPM Typing speed, Web browsing)
- Exceptional written and oral Communications skill
- Time Management and Organizational Skills
- Accuracy and Attention to details.
- Team Player with coordination and leadership skills

TERM REPORTS/PROJECTS/SPECIAL ASSIGNMENTS

- **Thesis** – Conducted a research titled **Impact of Category Killer and Hypermarkets on Consumer Buying Behavior in Pakistan** as my final thesis for MBA/MPhil (Marketing)
- **Management** – Conducted a research work on Merck’s management practices
- **Strategic Management** –Developed a Case Study on Karachi Port Trust (KPT)
- **Marketing Management** – Repositioning of a Product (ROOH AFZAH)
- **Brand Management** – Brand Audit of Paramount Tarpaulin’s Blanket
- **Business Economics** – Analysis of Economic growth of Pakistan
- **Supply Chain Management** – Logistics and Distribution Management of TCS

DIPLOMAS AND CERTIFICATES

- Successfully completed **Diploma in English Language** from Dynamic English Language Teaching Academy (DELTA) Turbat (2.5 yrs)
- Certified of **Office Automation in Computer System** from **National Vocational & Technical Training Commission (NAVTTTC)-Islamabad (3 Months)**



Career Objective

Work for organizational sustainability

Field of Interest

-Environmental Research and sustainability
-Administration

Personality Traits

Dedicated
Discipline
Initiator
Punctual